



SERVICE
WITH
NO LIMITS

As a leading global cargo and passenger GSSA, we deliver on our clients' visions through tailored solutions and services, offering a personal touch and versatility. Our mission is to innovate, to forge new paths, and to surpass your expectations.

17
Countries

25
Cities

38
Branches

200
Employees

“

You never try,
you never know.

– Dr. Tam Wing Kun
BBS, MBE, JP,
Founder





Our Services

Cargo Services

Sales and Marketing

Capacity Management

Pricing and Yield Management & Optimization

Customer Service

Operations Support

Accounting

Market Intelligence & Data Analytics

Liaison with Authorities

Passenger Services

Sales and Distribution

Reservation and Ticketing

Revenue Management

Marketing and Promotions

Customer Service

Reporting and Analytics

Accounting

Operations Support

Marketing Services

Advertising and Campaigns

Digital Marketing

Event Management

Trade Partnerships

Content Creation

Data Analytics and Insights

Customer Services

Partner Support

Loyalty Program Management

Contact Center Operations

Service Recovery

Passenger Experience Enhancement

Data-Driven Insights

Competitive Advantages

01

Market Intelligence

Ample local business knowledge and know-how in both online and offline markets.

02

Credibility

Strong cargo sales with solid financial background, credible and trustworthy.

03

High-Calibre Team

Professional & dedicated cargo and passenger teams



04

Proven Experience

Strong cargo sales experiences globally

05

Strong Relationships

Excellent relationship with Aviation authorities, GHAs, industry partners.

Extensive and strong relationship with airlines & interline partners

06

Marketing & PR

Strong PR & Publicity (Digital, Social & Print) capability

Our Journey

1977

TAM Group established in Hong Kong

1986

Expansion into GSSA Business

1994

Expansion into United States

2017-18

Established into Chile, Philippines & Malaysia

2021

Phenomenal YOY growth of 47% in cargo tonnage

1983

IATA Cargo Membership

1990

Expansion into Mainland China

2002

Established offices in United States and Canada

2020

Enhancement of digital technologies and business intelligence platforms

2022

Further expansion in North & South America

Strategic joint venture set up in Southeast Asia

Unveiling new brand identity

2023

Expansion into Europe & North Asia

Recognized and honoured at the 10th Payload Awards as

Global Cargo Sales Agent of the Year

Cargo Sales Agent of the Year - Asia Pacific

10th PAYLOAD AWARDS ASIA



Our Key Partners



Office Locations

Hong Kong SAR
7 Offices

Philippines
1 Office

United States
4 Office

Chile
1 Office

Singapore
1 Office

Vietnam
2 Offices

Europe
5 Offices

China
11 Offices

Malaysia
1 Office

Canada
1 Office

Brazil
1 Office

Thailand
1 Office

Korea
1 Office

MEXICO
1 Office



Our Website



Our LinkedIn