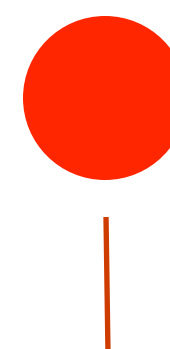
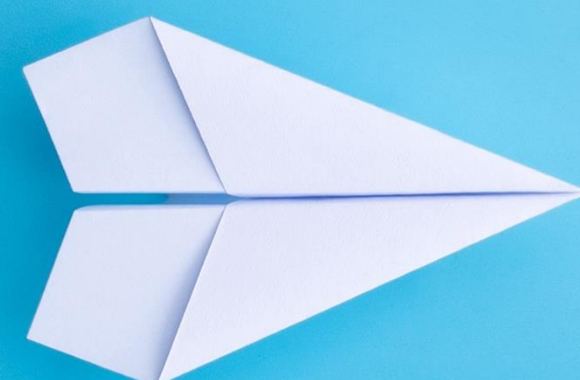




TAM GROUP

SERVICE with NO LIMITS



WHO WE ARE



Established in 1977



Headquartered in Hong Kong. Serving our clients
Globally with **36 branches in 16 countries**



Trusted Global Airlines' Cargo & Passenger GSSA

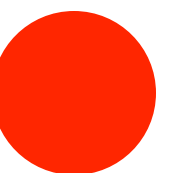


Representing **airlines for FREIGHT, PASSENGER,**
and **TRAVEL SERVICES**

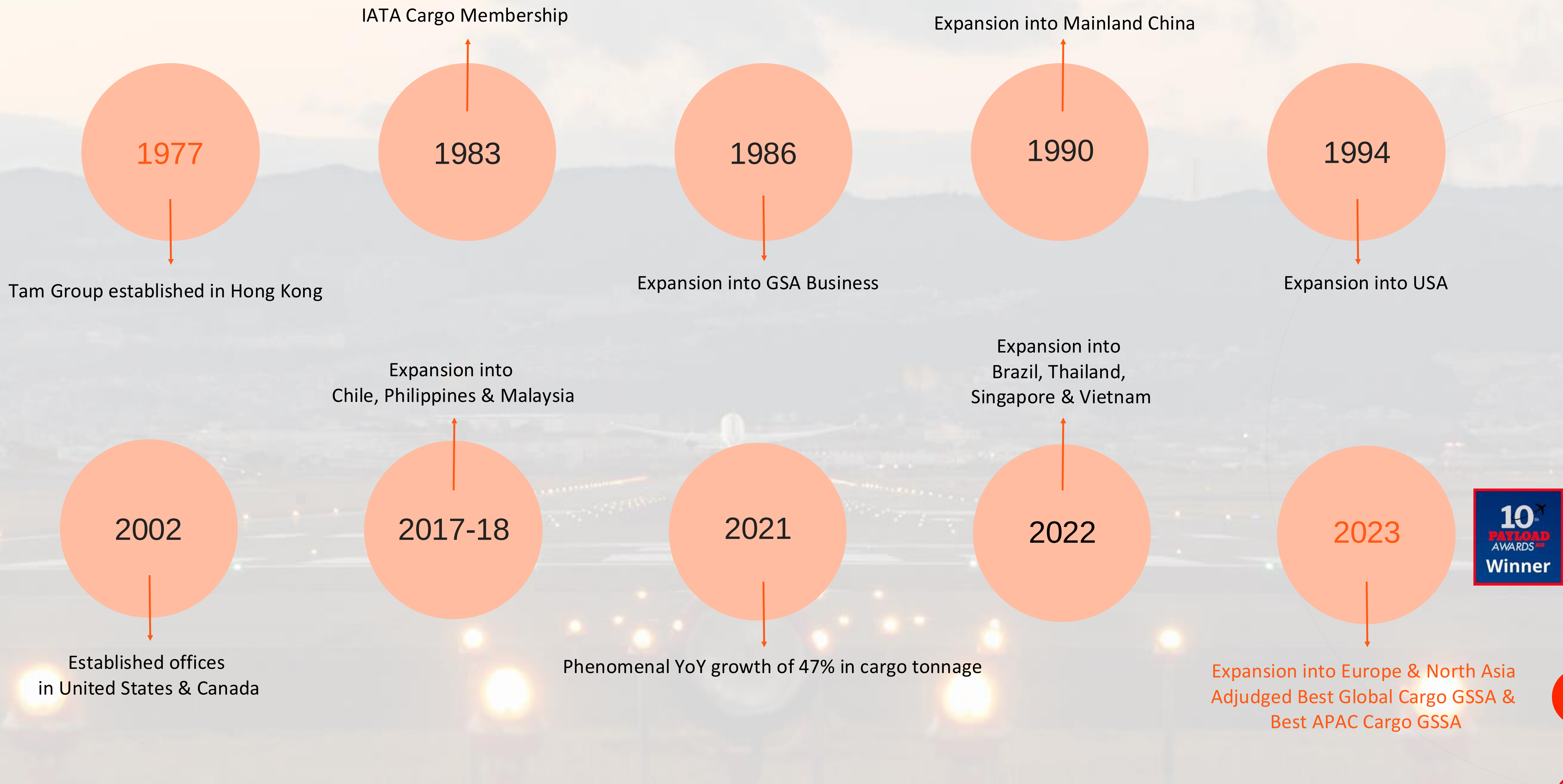
OUR MISSION



We embrace the ever-changing environment, yet the vision for a better future inspires us to **EXPAND**, to **CREATE** and to **INNOVATE**, **HUMAN TOUCH**, **FLEXIBILITY** and **VERSATILITY** are our buzz words to achieve greater success, steering towards our Golden 50th Anniversary.



OUR JOURNEY



We believe that **VERSATILITY** is key to market leadership.
Relying on our in-house experts, we keep expanding to new markets.



OUR GLOBAL PRESENCE

Office locations

Hong Kong SAR
7 offices

China
10 offices

Philippines
1 office

Malaysia
1 office

United States
4 offices

Canada
1 office

Chile
1 office

Brazil
1 office

Joint Ventures & Partnership offices

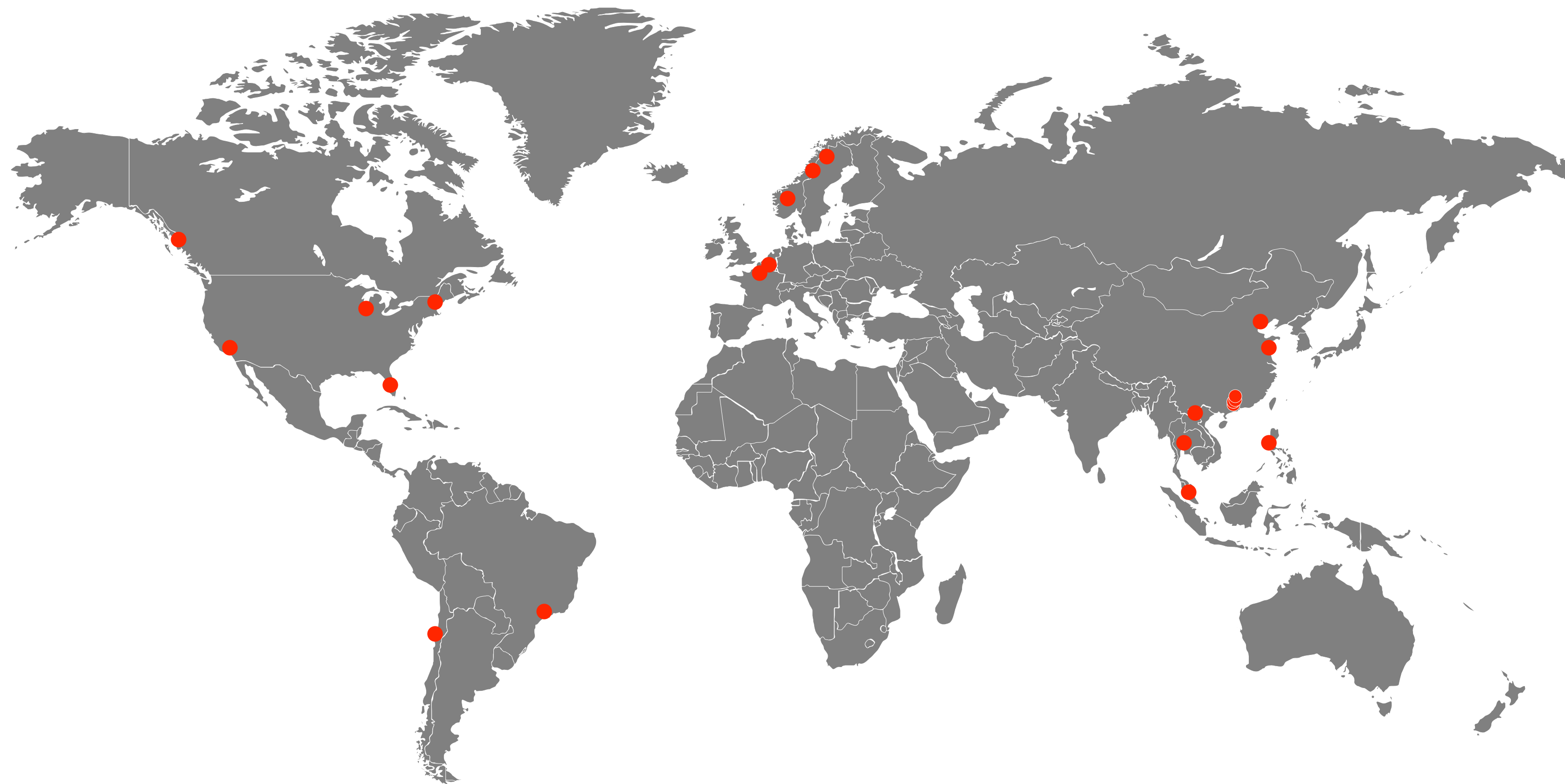
Singapore
1 office

Thailand
1 office

Vietnam
2 offices

Korea
1 offices

Europe
5 offices

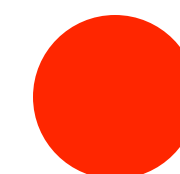


36
Branches

16
Countries

23
Cities

200
Employees



WHAT WE OFFER



General Sales & Services Agents
(Airlines Passenger & Cargo)



Air & Sea Freight Forwarding



Travel & Ticketing Agency



Airport Services



Consultancy

CARGO SERVICES

OUR SERVICES



Sales & Marketing

Operation Support

Capacity Management

Operations Support

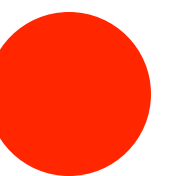
Pricing & Yield Management & Optimization

Accounting

Market Intelligence & Data Analytics

Customer Service

Liaison with Authorities



PASSENGER SERVICES

OUR SERVICES

Sales & Distribution

Customer Service

Reservation & Ticketing

Reporting & Analytics

Revenue Management

Accounting

Marketing & Promotions

Operational Support

MARKETING

Advertising & Campaigns

Digital Marketing

Event Management

Trade Partnerships

Content Creation

Data Analytics & Insights



CUSTOMER SERVICES

OUR SERVICES

Partner Support

Loyalty Programme Management

Contact Centre Operations

Service Recovery

Passenger Experience Enhancement

Data-Driven Insights

FINANCE & ADMINISTRATION

OUR SERVICES

Dedicated team to work alongside sales and airlines accounting team

Experienced staffs familiar with market and industry practice e.g. CASS & BSP procedures and standards



BUSINESS INTELLIGENCE

OUR SERVICES



FINANCE REVIEW

Gather and collate relevant market information to define effective sales strategies

Customise central reports according to customers' needs

Market Intelligence

Ample local business knowledge and know-how in both on-line and off-line markets

High calibre team

Professional & dedicated cargo and passenger teams

Strong relationships

Excellent relationship with Aviation authorities, GHAs, and industry partners

Extensive and strong relationship with airlines & interline partners

Credibility

Strong cargo sales with solid financial background, credible & trustworthy

Proven Experience

Strong cargo sales experiences globally

Marketing & PR

Excellent PR & Publicity (Digital, Social & Print) capability



A NEW CHAPTER OF GROWTH



2021

Experienced Phenomenal Growth

47% year-on-year growth, tallying over 150,000 tons tonnage with 4,000 flights

2022

Expansion into North & South America & ASEAN

Expanding business into South America

Setting up new offices in Brazil, Thailand, Vietnam & Singapore

Working on a strategic joint venture in Thailand, Vietnam & Singapore to enhance the group's footprint in Southeast Asia

Significant
Management
Moves

New Identity for the group to stand for its legacy of outstanding service

Recruiting new talents to accelerate business growth

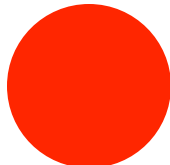
Enhancement of digital technologies and platforms

Expansion into Europe

KEY CARGO PARTNERS



KEY PASSENGER PARTNERS



2023

10th Payload Awards

Global Cargo Sales Agent of the Year
Cargo Sales Agent of the Year - Asia Pacific

Long Term Partnership Award

From Saudia Cargo
In Jeddah, Saudi Arabia

2022

Certificate of Excellence for the year 2021

From Saudia Cargo
In Bangkok, Thailand

Sales Excellence Award

From Saudia Cargo
In Mainland China

Certificate of Appreciation

From Saudia Airlines
In Manila, Philippines

Outstanding Contribution Award

From China Eastern Logistics
In Shanghai, Mainland China

2021

Certificate of Appreciation

From Saudia Airlines
In Mainland China

2020

Top GSA Awards

Platinum Award for Hong Kong
Silver Award for Mainland China and the USA from Saudi Cargo





“You never try, you never know.”

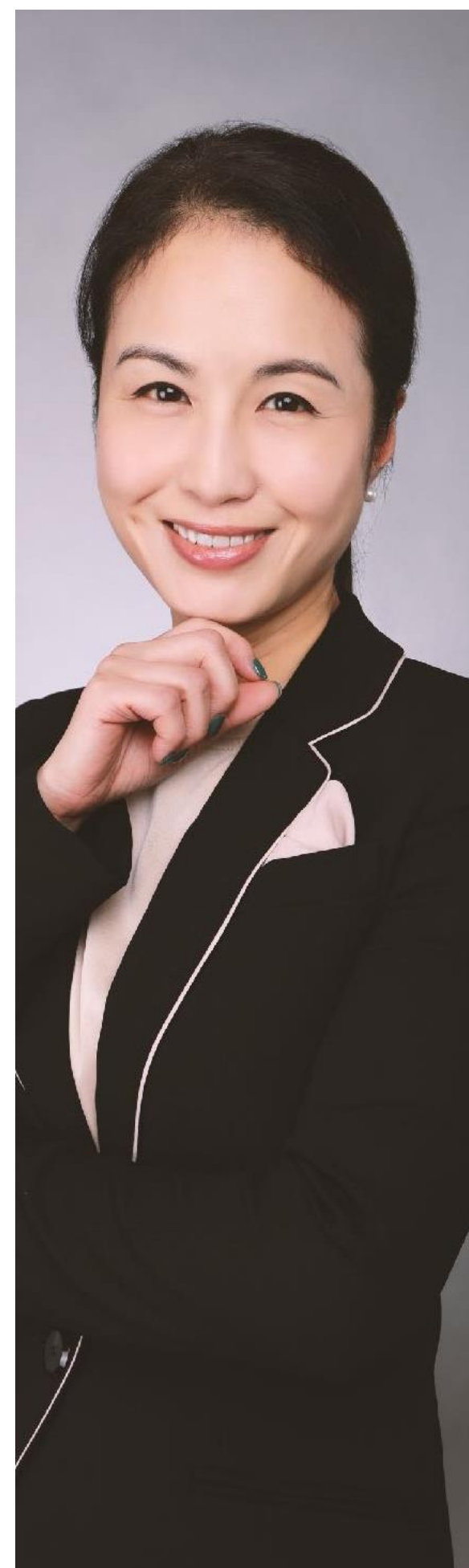
By Dr. TAM Wing-kun, BBS, MBE, JP, Founder

Dr. Tam Wing Kun is the Founder and Chairman of TAM Group. He has steered TAM strategically to become a global business with operations crisscrossing all continents since 1977.

Dr. Tam has won many acclaimed recognitions and awards all through the years, namely the Bronze Bauhinia Star in 2002 by the HKSAR, the Honorary Consul of the Republic of Kenya in the Hong Kong SAR and Macau SAR of The People's Republic of China by the Republic of Kenya in 2003.

HONG KONG

OUR TEAM



Joyce TAM
Director



Alvin TAM
SVP Commercial VP Finance & Admin.



Julia ONG



**Anindam
CHOUDHURY**
VP Commercial



Tiffany TAM
AVP Commercial



Veona NG
Head of Finance

HONG KONG

OUR TEAM



Frederick YEON
General Manager
Cargo Division



Felix MAK
Asst.. General
Manager
Cargo Division



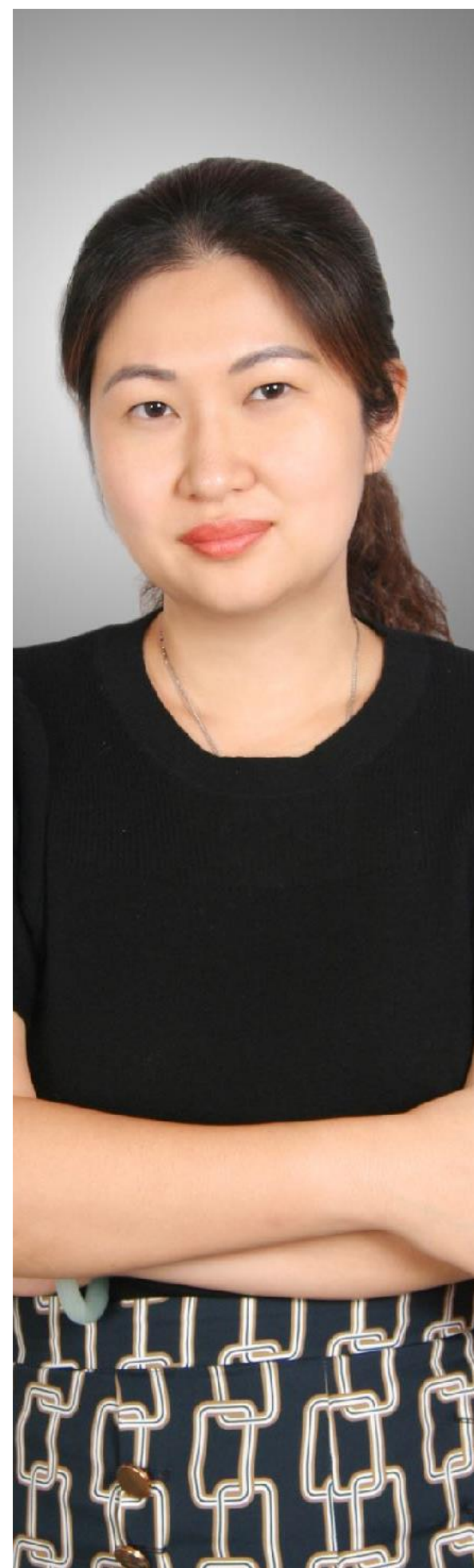
Wingo LAM
Asst. General
Manager
Cargo Division



Max LEE
Senior Sales
Manager
Cargo Division

MAINLAND CHINA

OUR TEAM



Rachel LEUNG
Director of Sales
Passenger Division



Cindy CUI
Manager
North China
Passenger Division



Felix CHEN
Asst. General
Manager
Cargo Division



Eric GUO
Manager, South
China
Cargo Division

SOUTHEAST ASIA

OUR TEAM



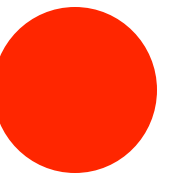
Roger ZHANG
General Manager
Cargo Division
(Malaysia, Singapore & Vietnam)



**Reynaldo C.
SANTOS**
Manager
Cargo Division
(Philippines)



May LEE
Manager
Cargo Division
(Malaysia)



AMERICA

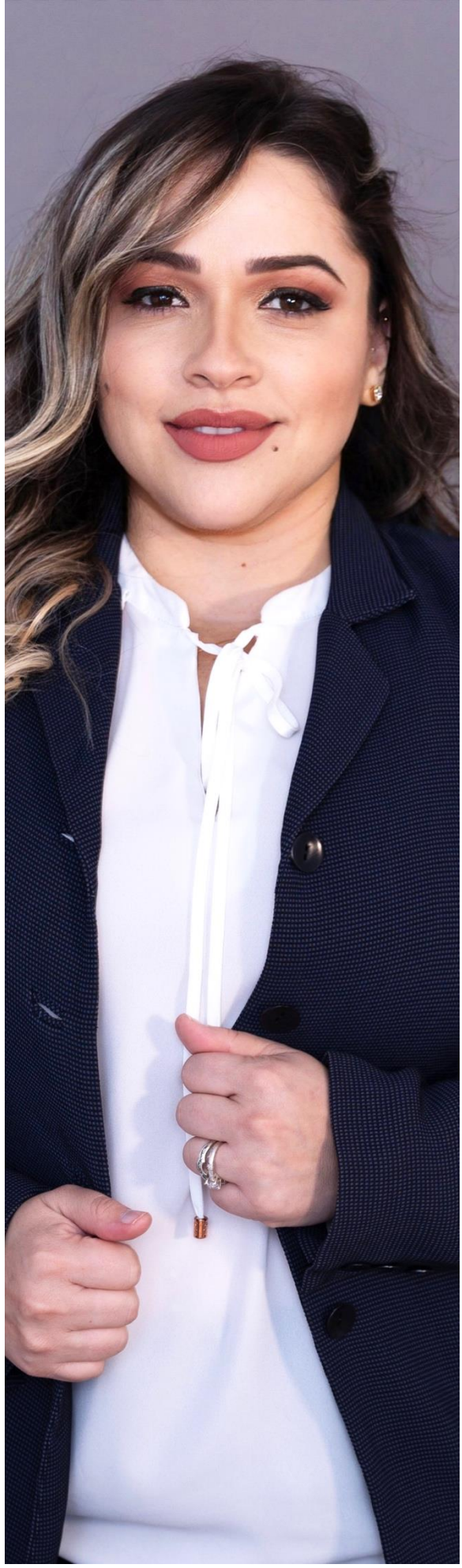
OUR TEAM



Fernando **GARRETON**
VP
Americas



Rene **WEINBERG**
General Manager
Brazil



Beyci **BALMASEDA**
General Manager
USA

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